



AWAY FROM
HOME

Head Office

Kruger Products Inc.
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Tel.: 905-812-6900
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Date: January 16, 2023
To: All Kruger Products Away From Home Customers
Subject: Price Increase Announcement

Dear Kruger Products AFH Customer,

Kruger Products will be increasing contracts and select list prices up to 8% as of April 1st, 2023. Please note that select contracts, products and categories may be subject to higher increases.

All orders submitted prior to March 15, 2023, with an expected delivery date no later than March 30, 2023, will be invoiced at current pricing. Orders submitted prior to March 15, 2023, but with an expected delivery date after March 30, 2023, or later will receive the new pricing. In March, your orders will be limited to 1/12th of your annual purchases.

Claims for distributor shipments to End-Users in April will be based on current into-stock pricing. May claims/shipments to End-Users will be based on into-stock prices effective April 1st, 2023. Updated pricing will be sent to you shortly.

In support of our continued focus on improving our customer experience and reducing administrative work, effective April 1st, 2023, Kruger Away-From-Home will be simplifying our existing Market Support terms to include an end-date option of Until Further Notice (UFN). Please be advised that certain contracts will continue to specify a pricing end date and that all other terms and conditions including volume requirements will apply.

Your Kruger Products representative will be available to discuss the new pricing. Thank you for your business and continued support.

Sincerely,

Derek Gracias
Vice-President, AFH Sales and Marketing
Away from Home Business

PERFORMANCE
IN EVERY FIBRE™