



December 15, 2022

**Dear Valued Essity Customer:**

**Price Increase Effective March 1, 2023**

Effective March 1, 2023, Essity Professional Hygiene North America will increase the prices of towel, tissue, napkin, wiper, soap and sanitizer, dispensers and specialty products by up to 10%, with select items potentially increasing more than 10%.

Orders placed by February 28, 2023, calling for immediate shipment, will receive current into-stock prices. All orders received on or after March 1, 2023 or those prior to March 1, 2023 which exceed monthly average volumes will be invoiced at new into-stock price levels.

End-user price agreements remain subject to increases at or above the announced 10% increase.

**Your Valued Partnership**

We appreciate your continued support of Essity and the Tork brand. Together we can navigate disruptions while keeping focused on what matters most, the needs of our customers. Your Essity Professional Hygiene sales representative is available to answer any questions you may have.

***We value your business and look forward to growing together in 2023 and beyond.***

Regards,

A handwritten signature in black ink, appearing to read 'Matthew Urmanski'.

Matthew Urmanski  
VP, Sales & Marketing – Professional Hygiene NA