



matting / athletics / flooring

April 29, 2022

To Our Valued Partners,

In light of proportional price increases from our manufacturing partners, we are reluctantly announcing the implementation of a **10% price increase all product lines, excluding Athletics**, that will take effect **August 1, 2022**.

Our key manufacturing partners have passed along significant price increases to Edgewood following our previous price increase earlier this year. Raw material shortages, transportation costs, labour costs, global political turmoil, and rising energy costs all contribute to the increases we are receiving from our partners and, in turn, must pass along.

In the coming days, our support teams will be providing new updated price lists for your reference as well as reaching out to you to support implementation. This increase will impact all new orders received after the implementation date and will also be applied to any special pricing arrangements that may be in effect. We will continue to honor current pricing provided through July 31, 2022. If you have a concern about the pricing on a particular project, please do not hesitate to let us know and we will do our best to work with these situations.

We continue to deeply appreciate and value your support and business. We understand the challenging business environment we all face and are committed to working with you to assist the growth of your business and provide you with the best service possible.

With gratitude,

A handwritten signature in dark blue ink, appearing to read "Shaun Collins".

Shaun Collins  
General Manager

edmonton / vancouver / toronto